

ISI Statistics
QUARTERLY RETURN OF BENEFITS PAID

Quarter Ending: **30-Jun-03**

| Product: | Amount paid \$000's | | |
|----------------------------|---------------------|----------|----------------|
| | Death | Maturity | Other Benefits |
| Traditional | | | |
| Whole Life & Endowment | 21,736 | 46,018 | 3,465 |
| Unbundled | 4,806 | 8,622 | 2,929 |
| Annuities | 0 | 47 | 6,625 |
| Risk | | | |
| Term | 35,713 | 2 | 1,424 |
| Guaranteed Acceptance | 900 | 0 | 0 |
| Trauma - Risk | 1,633 | 0 | 3,948 |
| Replacement Income - Risk | 2,382 | 0 | 11,308 |
| Lump Sum Disablement | -45 | 0 | 1,357 |
| Accidental Death | 608 | -45 | 298 |
| Medical | 331 | 0 | 4,446 |
| Credit Insurance | 979 | 0 | 927 |
| Group | | | |
| Life - Death & Disablement | 11,551 | 0 | -406 |
| Replacement Income - Group | 1,629 | 0 | 530 |
| Trauma - Group | 80 | 0 | 276 |

Notes: 'Maturity' includes return of premiums on cash back policies.
 'Other Benefits' includes benefits being paid periodically but excludes surrenders.