

ISI Statistics

QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter Ending:

30-Jun-04

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS		
	In force start	at	Contractual increases plus adjustments	New business	Transfers	Discontinuances		In force at end	Benefit count		New contracts	
						Claims and expiries	Lapses, surrenders cancellations		New	In force at end	Premiums \$000	Benefit count
	(a)		(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)
Traditional												
Whole Life & Endowment	179,602		196	964	5	1,874	1,707	177,185	506	512,609	55	0
Unbundled	72,706		281	62	8,263	869	635	79,808	183	101,011	20	1
Risk												
Term	445,334		7,885	18,037	-8,460	448	13,355	448,992	51,069	1,144,056	2,653	5,974
Guaranteed Acceptance	20,807		-216	1,310	8	146	501	21,261	5,304	97,213	0	0
Trauma - Risk	73,647		1,747	4,733	-559	53	2,813	76,704	15,250	250,766	0	0
Replacement Income - Risk	149,909		2,576	5,556	-8,674	93	5,820	143,454	13,873	303,397	0	0
Lump Sum Disablement	17,378		505	882	-284	10	769	17,702	4,341	96,754	0	0
Accidental Death	19,692		-17	747	-5	29	518	19,872	7,685	260,304	0	0
Credit Insurance	43,371		171	2,563	0	0	2,718	43,387	12,118	306,538	2,122	6,052
Group												
Life - Death & Disablement	46,033		895	1,977	0	0	2,162	46,742	5	279	0	0
Replacement Income - Group	13,458		137	679	0	0	1,261	13,013	0	17	0	0
Trauma - Group	1,369		6	57	0	0	29	1,403	1	10	0	0
	ANNUITIES PER ANNUM \$000											
Annuities	26,743		3	0	0	186	6	26,555	0	0	10	0