

ISI Statistics
QUARTERLY RETURN OF SAVINGS AND INVESTMENT PRODUCTS

Product Group: Funds Under Management

Quarter Ending: 31-Mar-04

Product	FUM @ start \$000's	Cash Flows received in quarter \$000's	Withdrawals paid in quarter \$000's	Risk Charges in quarter (if any) \$000's	Adjustments * \$000's	FUM @ end \$000's
Retail non-super	1,848,599	52,335	71,385	842	-14,374	1,814,331
Retail super	4,056,517	102,713	103,987	53	45,033	4,102,224
Wholesale - non-super	260,458	11,000	7,000	0	8,298	274,756
Wholesale - super	3,160,801	74,353	112,844	282	51,965	3,174,994
Unit Trusts	3,555,819	158,290	194,782	0	1,888	3,524,215
Open Ended Investment Companies	21,244	3,178	1,388	0	-1,259	21,775
Term Deposit Bonds	61,550	9,436	15,417	0	1,273	56,842
Group Investment Funds	939,066	122,460	121,014	0	7,584	948,096
Australian Vehicles	160,095	3,207	2,678	0	6,992	167,617
Listed Unit Trust	650,452	0	0	0	0	650,452

* Adjustments include Fees, Charges and Investment Returns

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QUARTERLY RETURN OF SAVINGS AND INVESTMENT PRODUCTS

Product Group: Funds Under Administration

Quarter Ending: 31-Mar-04

Product	FUA @ start \$000's	Cash Flows received in quarter \$000's	Withdrawals paid in quarter \$000's	Risk Charges in quarter (if any) \$000's	Adjustments * \$000's	FUA @ end \$000's
Retail non-super	2,084,796	53,824	81,116	319	-9,491	2,047,692
Retail super	3,033,851	96,458	89,862	93	40,531	3,080,885
Unit Trusts	1,799,413	150,798	164,066	0	16,396	1,802,543
Master Trusts	954,560	26,224	53,232	0	21,021	948,573
Open Ended Investment Companies	21,244	3,178	1,388	0	-1,259	21,775
Term Deposit Bonds	59,046	9,248	15,149	0	1,266	54,411
Group Investment Funds	160,808	15,884	21,193	0	657	156,156
Australian Vehicles	26,907	3,071	4,646	0	136	25,468
Listed Unit Trust	650,452	0	0	0	0	650,452
Wrap Accounts	2,312,495	142,457	126,421	0	68,732	2,397,263

* Adjustments include Fees, Charges and Investment Returns