

ISI Statistics
QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter Ending:

31-Mar-03

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS			SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual increases plus adjustments	New business	Transfers	Discontinuances		In force at end	Benefit count			New contracts	
					Claims and expiries	Lapses, surrenders cancellations		New	In force	In at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	
Traditional												
Whole Life & Endowment	192,305	282	872	-2	1,809	1,866	189,782	416	553,677	15	0	
Unbundled	107,241	-20,565	69	0	1,494	2,084	83,166	361	97,280	1,175	130	
Annuities	3,084	131	3	0	11	0	3,207	0	1,882	55	414	
Risk												
Term	409,994	-3,997	14,378	150	409	11,377	408,734	44,029	1,120,392	1,974	4,882	
Guaranteed Acceptance	15,960	39	571	0	96	400	16,074	1,696	80,784	0	0	
Trauma - Risk	56,168	4,247	3,622	4	29	2,688	61,329	10,637	201,500	0	0	
Replacement Income - Risk	132,706	5,840	4,747	7	319	5,473	137,507	14,333	291,554	0	0	
Lump Sum Disablement	12,985	1,951	685	1	4	565	15,055	4,079	90,952	0	0	
Accidental Death	19,666	2,053	775	0	182	665	21,648	7,995	354,918	0	0	
Medical	0	0	0	0	0	0	0	0	0	0	0	
Credit Insurance	37,584	4	2,678	0	2	1,245	39,019	12,063	242,091	900	3,680	
Group												
Life - Death & Disablement	43,476	2,248	1,227	0	0	1,608	45,343	13	388	1	0	
Replacement Income - Group	11,072	279	247	0	0	476	11,122	5	128	0	0	
Trauma - Group	1,048	62	29	0	0	4	1,135	0	7	0	0	