

ISI Statistics

QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter Ending:

30-Sep-03

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS		
	In force start	at	Contractual increases plus adjustments	New business	Transfers	Discontinuances		In force at end	Benefit count		New contracts	
						Claims and expiries	Lapses, surrenders cancellations		New	In force at end	Premiums \$000	Benefit count
	(a)		(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)
Traditional												
Whole Life & Endowment	187,383		321	1,344	4	2,382	2,144	184,523	1,120	539,940	142	0
Unbundled	79,707		-136	81	0	1,375	1,799	76,478	98	76,386	4,366	38
Risk												
Term	413,607		7,456	20,509	-654	416	14,107	426,395	49,978	1,083,655	6,251	5,288
Guaranteed Acceptance	18,616		36	1,430	0	131	490	19,460	5,143	91,452	0	0
Trauma - Risk	65,321		1,554	4,756	-135	38	3,178	68,280	14,506	218,869	0	0
Replacement Income - Risk	142,275		2,628	6,623	-150	93	6,070	145,210	15,765	296,043	0	0
Lump Sum Disablement	15,876		369	980	-12	13	788	16,412	5,357	96,001	0	0
Accidental Death	21,138		-5	509	0	38	678	20,922	7,060	280,157	0	0
Credit Insurance	39,375		4	2,560	0	7	2,705	39,228	15,812	316,741	941	2,790
Group												
Life - Death & Disablement	43,113		1,115	1,296	0	12	1,058	44,455	30	510	0	0
Replacement Income - Group	11,613		253	822	0	40	594	12,056	9	157	0	0
Trauma - Group	1,272		14	38	0	0	3	1,321	1	22	0	0
	ANNUITIES PER ANNUM \$000											
Annuities	21,166		6,001	59	0	107	53	27,066	0	0	255	3