

# ISI Statistics

## QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter Ending:

30-Jun-03

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS		
	In force start	at	Contractual increases plus adjustments	New business	Transfers	Discontinuances		In force at end	Benefit count		New contracts	
						Claims and expiries	Lapses, surrenders cancellations		New	In force at end	Premiums \$000	Benefit count
	(a)		(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)
<b>Traditional</b>												
Whole Life & Endowment	189,782		0	1,461	22	1,964	1,918	187,383	610	547,360	93	0
Unbundled	83,166		140	93	0	1,658	2,036	79,707	197	91,839	1,310	26
Annuities	3,207		18,089	36	0	138	29	21,166	0	0	612	4
<b>Risk</b>												
Term	408,734		2,263	17,974	-384	1,450	13,528	413,607	48,189	1,128,037	1,956	4,697
Guaranteed Acceptance	16,074		2,055	1,035	0	95	452	18,616	3,736	88,878	0	0
Trauma - Risk	61,329		1,914	4,424	15	33	2,331	65,321	14,146	213,290	0	0
Replacement Income - Risk	137,507		4,319	6,159	16	206	5,520	142,275	17,967	299,167	0	0
Lump Sum Disablement	15,055		546	979	-6	9	687	15,876	5,518	95,549	0	0
Accidental Death	21,648		-791	1,008	0	33	694	21,138	10,959	284,924	0	0
Credit Insurance	39,019		0	2,580	0	2	2,222	39,375	15,976	311,476	988	3,640
<b>Group</b>												
Life - Death & Disablement	45,343		4	1,007	0	0	3,243	43,113	17	390	0	0
Replacement Income - Group	11,122		268	509	0	0	285	11,613	8	137	0	0
Trauma - Group	1,135		62	78	0	0	5	1,272	1	8	0	0