

## ISI Statistics

### QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter: 31/03/2009

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS		
	In force at start	Contractual increases plus adjustments	Adjustments from previous quarters	New business	Transfers	Discontinuances		In force at end	Benefit count		New contracts	
						Claims & expiries	Lapses, surrenders & cancellations		New	In force at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>TRADITIONAL</b>												
Whole Life & Endowment	136,143	379	-	224	-	1,467	869	134,409	185	377,507	8	-
Unbundled	63,653	381	-13,822	32	-	523	751	48,970	6	35,387	-	-
<b>RISK</b>												
Term	703,850	13,368	24	21,740	-1,331	598	21,671	715,383	36,844	1,259,369	415	3,527
Guaranteed Acceptance	33,599	104	-3	2,144	-	172	827	34,845	5,044	115,010	-	-
Trauma - Risk	169,835	3,141	448	7,744	-372	102	6,281	174,410	17,043	427,773	-	-
Replacement Income - Risk	215,625	2,729	-	7,981	-252	126	7,761	218,197	21,788	403,280	-	-
Lump Sum Disablement	36,044	980	-	1,101	-104	74	1,325	36,624	7,863	178,482	-	-
Accidental Death	15,265	11	-	194	-	38	460	14,971	2,122	159,806	-	-
Credit Insurance	63,955	-	-	3,781	-	5	3,224	64,506	19,751	363,039	6,271	9,394
<b>GROUP</b>												
Life - Death & Disablement	76,241	12	-437	789	-	-	1,017	75,586	5	162	-	-
Replacement Income - Group	27,118	272	517	276	-	-	-79	28,261	1	7	-	-
Trauma - Group	2,846	10	-	9	-	-	43	2,822	1	17	-	-

#### ANNUITIES PER ANNUM \$000

	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
<b>ANNUITIES</b>	22,973	19	-	26	-	1,340	13	21,664	-	-	220	8