

ISI Statistics
QUARTERLY RETURN FOR TRADITIONAL AND RISK BUSINESS - PRODUCT SUMMARY

Quarter Ending:

31-Dec-02

Product	ANNUAL PREMIUMS \$000							ANNUAL PREMIUM CONTRACTS		SINGLE PREMIUM CONTRACTS	
	In force at start	Contractual increases plus adjustments	New business	Transfers	Discontinuances		In force at end	Benefit count		New contracts	
					Claims and expiries	Lapses, surrenders cancellations		New	In force at end	Premiums \$000	Benefit count
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)
Traditional											
Whole Life & Endowment	194,907	242	1,434	52	2,161	2,170	192,305	898	563,632	38	0
Unbundled	153,373	-42,632	1,267	-3	1,410	3,354	107,241	617	92,945	12,063	254
Annuities	3,092	9	5	0	21	0	3,084	1	1,893	114	552
Risk											
Term	400,287	7,306	20,174	-444	471	16,859	409,994	54,402	1,153,625	2,072	4,946
Guaranteed Acceptance	13,624	415	2,455	0	82	451	15,960	9,800	81,005	0	0
Trauma - Risk	52,017	1,483	4,907	24	21	2,239	56,168	13,781	167,758	0	0
Replacement Income - Risk	127,087	4,599	6,073	22	38	5,038	132,706	17,981	265,695	0	0
Lump Sum Disablement	11,669	951	847	9	4	487	12,985	4,344	75,215	0	0
Accidental Death	20,428	3	744	0	662	845	19,666	8,386	341,671	0	0
Medical	26,755	694	4,123	0	1	993	30,579	8,353	63,271	0	0
Credit Insurance	36,190	0	4,118	0	1	2,724	37,584	19,725	237,402	936	3,359
Group											
Life - Death & Disablement	44,549	306	741	0	103	2,017	43,476	17	381	0	0
Replacement Income - Group	11,114	135	674	0	22	829	11,072	4	128	0	0
Trauma - Group	1,107	9	27	0	0	95	1,048	0	7	0	0